## BMA is expanding its activities in Ukraine

In 2011, BMA experienced a considerable upturn in its activities in the Ukrainian market. Especially batch centrifugals of the B series, which are proven performers around the globe, the very successful K2300 continuous centrifugal, and the new K3300 model, were high in demand.

Last year, BMA received orders from many Ukrainian companies. The most important criteria for placing these orders with BMA were not only the performance of BMA equipment, but also the high quality characteristics of the finished products, low energy consumption, multifunctionality, as well as safety, reliability and a long service life.

BMA was also involved in modernisation and expansion projects for several Ukrainian sugar factories, where the focus was on higher productivity and capacity, lower energy consumption, and a higher sugar yield, with a sugar quality that meets the standards of modern European sugar factories.

In view of constantly rising energy prices in Ukraine, and the fact that energy costs account for a substantial portion of the overall sugar production costs, many companies now opt for energy-saving BMA equipment when they plan to enhance the efficiency of their factories.

An efficiency survey has shown that an ROI for replacing the outdated process equipment, which is still in operation in many Ukrainian sugar factories, with modern BMA centrifugals is achieved after a mere one to two campaigns. At the same time, this measure will increase the sugar quality, which is of utmost importance when selling the product in either the Ukrainian or the world market.

Fast feedback, thorough project management and a strong team of managers and technical specialists are the most important cornerstones of long-lasting business relations.

Roman Schumacher





Centrifugal fabrication

at BMA