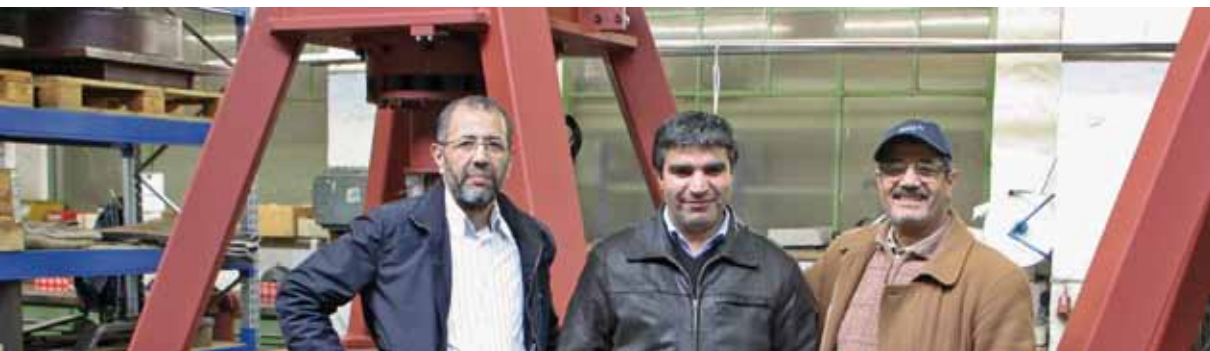


BMA MENA expanding successfully

MENA service team: Abdelkader

Essawabi, Mokhtar Makina and Ahmed

Rhandor (from left to right)



The year 2010 was an extremely good year for BMA AG and BMA MENA in the Middle East North Africa (MENA) region. Various projects were successfully completed with highly committed teams of experienced engineers from Tunisia, Algeria and Egypt, and with the support from experts in Germany. BMA also provided supplies, procurement and engineering so that the customers received comprehensive and complete solutions.

Modernisation of two sugar refineries in Algeria

In the last BMA Information we already reported on the modernisation of the Khemis Meliana and Mostaganem sugar refineries. Based on an assessment programme that was performed by BMA MENA, BMA AG delivered various centrifugals for both factories. Further equipment, such as a sugar dryer/cooler, has already been ordered and will be shipped in the course of this year.

Khemis Meliana and Mostaganem have also commissioned BMA MENA to provide training for their factory staff. The training programme will cover instructions in sugar factory technology and operation of all new BMA equipment.

Engineering orders from Egypt

In 2010 we received orders for engineering services from the Fayoum, Dakahlia and Nobaria sugar factories. For the expansion of the Fayoum sugar factory to 10,000 tons of beet/day, BMA MENA prepared a basic concept for determining the additionally required equipment, as well as technological concepts. Further engineering services that are related to the main items of

equipment, such as piping planning and electrical engineering, have been successfully completed. On this basis, BMA has delivered complementary equipment, such as stirrers.

Like the Fayoum and Dakahlia beet sugar factories, Nobaria will also be expanded to 10,000 tons of beet/day. The underlying studies were prepared by BMA. Most of the engineering services were provided locally in Cairo. ETSS, our partner in Egypt, had a key role in organising and performing these services.

Constant success during the past years has helped BMA MENA to become an established partner in the entire region. On this sound basis, BMA MENA is now going to expand its presence by establishing new branch offices, as for instance in Morocco, but also by expanding its activities. A new company has been founded to take care of service and local manufacture: BMA MENA INDUSTRIES S.a.r.l.

Dr Mohsen Makina

Benefits

- Complete customised solutions
- Short response times and comprehensive customer service
- Local services "Made in Germany"