

# 2011: a year to grow



*Marlon Escobar, Nesersa talking to  
Braulio Antonio Echeverría Pérez,  
centrifugal expert with La Unión*

BMA America is planning to further extend its activities and efforts in 2011. After beginning with the sale of spare parts in 2005, BMA America added on-site service to its capabilities in 2008. Since its inception in 2005, BMA America has achieved growth of 400 % through the end of 2010. And now we are planning for more!

Second to the head office in Germany BMA America has the largest supply of spare parts for BMA equipment anywhere in the world, including DynFAS Microwave equipment! We stock the most often-ordered spare parts in the quantities that you need. This means that most items are available for immediate shipment. And in an emergency, we can ship your order the same day it is received.

BMA America offers an impressive array of in-factory services, including:

- Emergency service
- Equipment overhauls

- Centrifugal and extraction tower inspections
- Centrifugal basket testing
- Training of factory personnel
- Commissioning

### **New in 2011**

BMA America will continue to expand both the breadth and the depth of its spare parts inventory. As a part of the overall BMA Global Service Strategy, BMA America will offer expanded service capacity throughout its region, including more technicians and faster response times, as well as engineering. This enables customers in North, Central, and South America to take advantage of BMA's knowledge, experience and expertise in real time. BMA America offers service contracts which enable customers to "book" the required service needs in advance, and at reduced rates.

*Don Thomas*