

# BMA is successful with centrifugals in Russia



*Manufacture of centrifugals*

*at BMA*



At the beginning of 2010, BMA was pleased to record a considerable increase in incoming orders for centrifugals from Russia, against the trends of the worldwide financial crisis.

Once all contracts had been signed, BMA was faced with the challenging task of equipping 18 sugar factories in Russia with more than 40 new centrifugals. With our excellent customer references for BMA machines, we were again able to win various new customers. The end customers are factories in the regions of Kursk, Penza, Tambov, Lipetsk, Oryol, Belgorod, Voronezh, Krasnodar, Stavropol, Altay and Bashkortostan.

The centrifugal deliveries comprised 18 batch centrifugals of the types B1750 and B1300 for the white sugar stations. The B1750 centrifugal has by now become the standard machine for this product in Russia. B1300 batch centrifugals, which are ordered to match factory size, space requirements and economic efficiency, are also popular. The strong demand for K2300 and K3300 of the new BMA series is illustrated by orders for 25 continuous centrifugals for raw sugar and low-grade massecuite.

The machines are, of course, manufactured and delivered in accordance with the specific features required by each customer; for example, batch centrifugals were delivered with a Siemens drive system, but also with an ABB drive system. Factories normally opted for the K2300 centrifugal with a high level of equipment features, such as a mixing/melting machine or syrup separation for B product.

In 2010, BMA managed to convince Russian customers for the first time of the benefits of its new K3300 series of continuous centrifugals, of which more than 45 have been sold worldwide since the end of 2009.

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