

Message from the directors

Dear readers,

Here is the new issue of BMA Information – No. 49 already! – once more in a new look, as you can see. This time, we chose a completely different image for the title page – one that those of you who have visited our Braunschweig site in the past may possibly remember. As for those who have not yet been our guests – we would be delighted for you to come and see this view for yourselves and visit our premises.

It is often said that constant change is the only thing that stays the same as the speed of economic life accelerates ever further. We would beg to differ at least in part, as we strive to maintain a balance between constancy and change. For instance, although communication channels have vastly improved, the face-to-face contact with you, our clients and partners, will continue to be essential. The new BMA subsidiaries and branch offices near you give you better access to our specialists, whether you need technical support, the supply of spare parts or equipment, assistance with planning tasks in a project, or advice for planned conversions or investments.

By combining the skills of the different companies in the BMA Group, we can provide tailor-made solutions for any of your tasks and any of your projects, focusing first and foremost on getting the maximum benefit for you. For our clients in Northern America, for instance, technical support is provided by a combination of locally based BMA staff and specialists from Germany.

Last year, we set a special record, thanks to the trust you place in our products: in addition to many other products, you ordered more than 180 centrifugals from us – thank you! Producing, shipping and commissioning all these orders on time presented us with considerable challenges, and we were, in fact, not able to meet all deadlines. But with your support and patience, you contributed substantially to overcoming the difficulties.

We have now without delay set about identifying the necessary areas for improvement and change, and are implementing the appropriate measures with dedication. And, as with all changes, we will make sure that values and principles such as “delighted customers” and “consistency” are maintained, as they form the basis for our work for you.

The articles in this issue of BMA Information report on activities throughout the Group – we hope you will find them inspiring and informative. If you have any questions, please do not hesitate to contact us!

BMA Braunschweigische Maschinenbauanstalt AG



Dr Rolf Mayer



Uwe Schwanke