



*Meeting people  
... while travelling  
in Tanzania*

### **Sales success with centrifugals**

The year 2009 was dominated by the effects of the economic crisis. For BMA, these effects made themselves felt in particular in a marked decline in the number of enquiries for centrifugals. But despite the original projections, an appreciable number of machines could be sold to customers in different parts of the world - a fact that we attribute to our quick reaction and our ability to closely track all projects. Geographically, the emphasis was on North Africa and Russia. Also noteworthy is the Toury project in France with three B1750 and two K3300 (BMA's new 'K' series) machines, as well as the Al Khaleej refinery in Dubai, where BMA is complementing and replacing the complete centrifugal station with 14 machines of type B2200.

*Reinhold Hempelmann*

*... visitors*

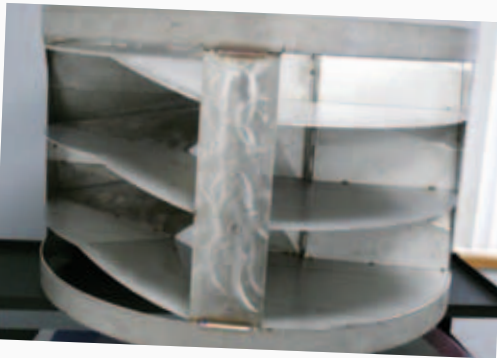
*to BMA's workshop*





... in Kenya

## BREWER STEEL



In October 2009, Spreckels Sugar commissioned Brewer Steel Company to fabricate three more sections of their slope diffuser to be delivered in August 2010. The sections are made out of 304 stainless steel and are 18'0" (approx. 5.5 m) in diameter and 10'0" (approx. 3 m) long.

Brewer Steel has fabricated a 1/5 scale model to facilitate fabrication for our welders and fitters.

In a year when many Greeley businesses closed due to the recession of 2009, Brewer Steel did lose significant sales but remained open with a full staff of employees. We anticipate a successful 2010 and are planning for a considerable workload from orders of American customers with BMA.

*Fred Dieck*

**BMA | STARCOSA**

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+++ Just before this issue of our BMA Information went to press, we signed a contract with an Italian customer for two cooling crystallisers (OVC) and two batch centrifugals for the production of crystalline fructose and crystalline dextrose monohydrate +++ This order also comprises engineering services, shipment, supervision of assembly and installation, and commissioning +++

# BMA

BMA Info 2010

